

Oferta de Emprego

Empresa	Universidade do Minho
Descrição da função	Business Value Architect (Celonis - Madrid Office)

Publicação

Data de criação	28/05/2020
Data limite de candidatura	31/12/2020
Data da última atualização	28/05/2020

Perfil pretendido

Tipo de oferta	Emprego
Escolaridade	Licenciatura
Função	OUTRA

Descrição

Perfil pretendido ARE YOU READY FOR A NEW CHALLENGE?
Celonis is the leader in business transformation software, turning process insights into action with the Celonis Intelligent Business Cloud, built on the process mining technology it pioneered. For Fortune 500 companies, transforming to an intelligent enterprise has become a key strategic priority. Headquartered in Munich, Germany and New York, USA, Celonis has grown 5,000 % in 4 years and 300 % in the past year. Since the Series C funding led by investors Accel and 83 North in November 2019 Celonis is valued at over \$2.5 billion.

As a Business Value Architect (BVA) you are spearheading our efforts in data-driven business transformation at our customers. You will work side by side with our customers to help them achieve their strategic goals and realize significant value using Celonis. As a Business Value Architect you will drive measurable business impact across processes and industries and accelerate the adoption of our platform. You will blend deep process and industry expertise with a proven consulting skill set and a keen interest in analytics and change management.

RESPONSABILITIES:

- ... Translate customers' strategic objectives into high-impact Celonis use cases
- ... Lead business value workshops and use Celonis to identify and qualify opportunities for process enhancement
- ... Build business cases and ROI calculations, leveraging industry benchmarks and best practices
- ... Derive improvement measures in finance, sales, procurement, and/or other major business functions
- ... Execute improvement actions and initiate enterprise-wide change initiatives
- ... Present results and realized value to senior management and C-level executives
- ... Establish an operating model for customers and enable users at scale
- ... Build and refine analyses in Celonis for different user groups
- ... Provide feedback to our product development teams to enhance the Celonis platform and Apps based on customer success stories
- ... Expand the use case knowledge in our consulting teams and be the go-to person for process improvement topics

REQUIREMENTS:

- ... 3+ years in management, process improvement or technology consulting, professional services, or a tech company
- ... Excellent degree in (information-oriented) Management, Economics, Business Information Systems or other business, science, and technology related subjects
- ... Experience in SCM, Finance or Procurement is a strong plus
- ... Strong communication and presentation skills
- ... Dedication and vision to actively drive the Celonis Process Mining product
- ... Strong analytical skills, especially in applying technology solutions to core business problems
- ... Basic programming experience a plus
- ... Fluency in English and at least one other language

WE...

... see people as the fundamental pillar of our success. Therefore, we invest into the personal growth and skill development of each individual alongside with the strength finder test

... offer attractive compensation models (best-in-class salary, stock option packages, employee referral bonus, family service, flexible working hours, ...)

... are visionary and one of the fastest growing Software-Unicorns in the world

... are Process Mining experts and developed the world's most powerful tool for analyzing, optimizing and transforming all IT-supported business processes: the Intelligent Business Cloud

... distinguish ourselves through a unique combination of innovative start-up atmosphere paired with great professionalism and self-responsible work

APPLY NOW!!!

APPLICATION and FURTHER INFORMATION:

<https://boards.greenhouse.io/celonis/jobs/4061344003>

Número de vagas	1
País	Espanha
Distrito	
Condições oferecidas	—
Contacto	talent@celonis.com l.stibi@celonis.com
Observações	

Cursos

Sem cursos preferenciais.